

CEMIG NEWS

Year XXXI – N. 04

May 2008

Getting off on the right foot

Cemig starts off well the year, with positive results and new acquisitions.

Transmission

Substation in São Gonçalo do Pará completes anniversary e receives equipment.

Distribution

Cemig and PBH implement plan of handling trees in district areas.

CEMIG – Companhia Energética de Minas Gerais

Director-president:

Djalma Bastos de Moraes

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Djalma Bastos de Moraes (accumulative)

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Director of business:

Bernardo Afonso Salomão de Alvarenga

CEMIG NEWS

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Barbacena Av. 1200 – 19th floor

Telephone: (31) 3506 4949/ 3506 2052

Fax: (31) 3506 2039/ 3506 2023

Caixa Postal 992 - Belo Horizonte/MG

Email: imprensa@cemig.com.br

Website: <http://www.cemig.com.br>

Responsible Editor:

Luiz Henrique Michalick

Reg. n. 2.211 SJPMG

Editing Coordination

João Batista Pereira

Writing crew:

João Batista Pereira

Carlos Henrique Santiago

Tatiana Rezende

Ana Paula Morais

Luiza Campos

Verônica Soares

Jonatas Andrade

Ana Luiza Albuquerque

Cibele Andrade

Pictures:

Eugênio Paccelli

Ronaldo Guimarães

Luiz Célio and collaborators

Art editor: Cláudia Tartaglia

Graphic project:

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Affiliated to Aberje

Cemig's mission: acting in the energy sector with yield capacity, quality and social responsibility.

COMPANY

Seminar makes exchange of information possible

The Board of Directors of Generation and Transmission – DGT carried out, on May 9th and May 16th, the first edition of the Seminar of Technology of DGT, which proceeded on June 6th.

The event presented, besides the new alternative sources and inputs, equipment technology, materials, projects and building enterprises for generation and transmission, through an exchange of information among the major suppliers and consultants of Cemig.

The seminar is dedicated to the specialized technicians of the board of directors, and to guests who work with application and development of technology in the Company. According to the event coordinator, the enterprise engineer of the Management of Engineering of Expansion of Generation – EG/EN, José Niffinigger Iglésias, the aim is to apply edge technology in the expansion of generation and transmission projects, turning the company competitive and accomplishing the strategic goal of growing of Cemig. “Introducing this technology will also make it safer and trusting to deal with the holdings of generations and transmission of the company and partners”, adds Iglesias.

Program

The event had the presence of the Director of DGT, Fernando Henrique Schuffner (picture), and the Consultants Roberto Hukai and Odilon Camargo. There was also a round table conference with the Superintendents of the Board of Directors, besides lectures with representatives of companies in this industry, which presented projects of technology connected to the industry of generation and transmission.

Cemig participates of symposium of PCHs

Cemig participated, on the last week of April, of the Sixth edition of the Brazilian Symposium of Small and Medium Hydroelectric Plants – SMPCH, promoted by the Brazilian Committee of Dams – CBDB. The event, which took place in Ouro Minas Palace Hotel, in Belo Horizonte, gathered companies related to environmental studies, planning and projects of power plants, producers and erectors of equipments, and also research centers and universities.

During the symposium, Cemig exposed in its box, a simulator that shows how the instrumentation of barrage of plants works, according to the variation of components such as solar light and the dam's level of water. Also in the box, the visitor could get to know the Program Peixe Vivo, which promotes actions for preserving the aquatic fauna in the hydrographic basins, where the power plants of the Company are installed.

Three technical papers done by employees of Cemig were presented, not to mention the active participation in debates about aspects such as environment, quality, structure and PCHs maintenance management. On the last day of the event, April 25th, participants had the opportunity of having a technical visit to the Small Hydroelectric Plant – PCH Peti, of Cemig, located by the shore of River Santa Bárbara, in São Gonçalo do Rio Abaixo, in the Central area of the state of Minas Gerais.

TECHNOLOGY

Members of the community install lighting rod in Transmission Lines in the Metropolitan Area of Belo Horizonte

On detail, lightning rod installed.

The residents of Nova Lima, Sabará, Rio Acima, Itabirito e Mariana, in the Central Area of the State of Minas Gerais, witnessed on May 15th a great motion for the installation of 234 lightning rods made of zinc oxide by Cemig, throughout the Transmission Line – LT 3 Ouro Preto 2 – Taquaril, section Santa Bárbara 1 – Taquaril. The lightning rods were installed in 108 transmission structures, which cross those towns.

According to the responsible engineer, Omar Alvarenga, from Management of Distribution Maintenance Central – DC/MC, a helicopter was used to transport materials and to give support to the maintenance teams, during all the time fixed for the execution of those services. “With the installation, we can reduce the frequency of disconnection, which benefits great customers in the area”, he explained. According to the engineer, a project this size demanded for its execution the participation of several sectors of the Company, as the Coordination and Management of Maintenance Engineering – OM/EM, Specialized Maintenance of Distribution – OM/MN, Distribution Lines Engineering – EX/LD, Commercial Relations with Corporative Clients from the Manufacturing Sector – RL/IB and Corporative Clients from Small and Medium Companies – RL/PM, Operation and Maintenance Mantiqueira – DL/MM, Operation and Maintenance Oeste – DO/MO, and Transports Coordination and Management – LI/CT (hangar), besides DC/MC.

Omar Alvarenga explains that the index of electrical discharges throughout the benefited Transmission Line shows a high level and great intensity, which may jeopardize the operational performance of the Line. In addition to reducing the number of disconnections, the cost of emergency non-fixed inspections will be significantly decreased with the installation of the lightning rods.

The work was done with the line off, and the lightning rods were connected directly on the conductor cables. The line of transmission is the main source of feeding for clients as

Anglo Gold, Samarco and Vale. During the installation, they were disconnected for 12 hours, enough time to connect the lightning rods.

It is an investment of R\$ 1.4 million, from which R\$ 1.2 million were spent by Samarco with the acquisition and installation of 85% of the equipments. The remaining 15% were bear by Cemig, which was also responsible for the preventive maintenance throughout the line.

The execution of the services was made by members of the community, with the participation of 130 people, among which 50 were Cemig's employees.

Other installations

“That was the greatest communitarian act that the Regional Superintendence of Distribution Centro – DC has ever made happen, for the installation of lightning rods in transmission lines in its area of range. “We were pleased with the results we reached, since it all was done according to planned”, states Omar Alvarenga.

Cemig has already installed lightning rods of zinc oxide in other transmission lines of the Central area, as, for example, the one that connects Peti Plant, in São Gonçalo do Rio Baixo, to Substation Sabará 1. “The engineering studies, which evaluate the performance of the transmission lines in the Cemig system, indicate the areas where new lightning rods shall be installed, says Omar Alvarenga.

ENVIRONMENT

Representatives of Cemig and PBH gathered to discuss the project

OM/MA and City Hall discuss the handle of trees

Intending to improve the joint procedures of implementing and maintaining trees, Cemig and the City Hall of Belo Horizonte – PBH are implementing a Plan for Handling Urban Trees. The Management of Environment of Distribution – OM/MA, from Cemig, the Regional Offices of the City Management Bureau (Northeast and East Regions), and the Adjunct Bureau of Environment participated of the project.

According to Pedro Mendes, the environmental management analyst from OM/MA, an area of the city comprehending the districts of Sagrada Família, Cidade Nova and União, from the Northeast and East regions, was selected to implement such work.

In that range of work, a detailed survey pointing the existing trees will occur. It will be called integral inventory of forestation, and it will allow evaluating the conditions of the existing trees; determining the species that form the urban local vegetation; checking the situation they fit in, regarding the electricity distribution nets; and acknowledging the physical conditions of the place they stand, with buildings around, sidewalks, etc.

With the information resultant from this survey, ways of intervention in the trees and nets will be defined, in order to make the quality in electric energy supply viable, and achieve the benefits of quality forestation. The interventions in the chosen area will comprehend formative, maintenance and safety pruning, planting of new trees and changes in the distribution nets configuration, wherever it will be viable.

The prediction to fulfill this work is of 12 months, and the methodology shall be later extended to other areas within Cemig's range, as the manager of OM/Ma, Carlos Coelho, informs.

In the map, the area selected for the Handling Plan

TECHNOLOGY

DGT increases automation of Substation São Gonçalo do Pará

The Energy Company of Minas Gerais – Cemig celebrated, on April 28th, ten years of Substation – SE São Gonçalo do Pará (picture), located in the homonym town, in the West region of Minas. The ceremony marked the beginning of the implementation of the Director Plan of Automation, from the Board of Directors of Generation and Transmission – DGT, with the increasing of automation in the operations of SE. The substation started operating in 1998 and serves, nowadays, 360 thousand users, in 47 cities

According to the superintendent of Management of Transmission of Holdings – AT, Hélder Godinho da Fonseca, the Director Plan of Automation has the intention of automating completely the operations of the substations from Cemig, within two years. This change is a completion of a process started in 1992, when the Company began to work with remote operation of the installations through its System Operation Center – COS.

As Hélder states, the automation will turn the system operation safer, and that may be noticed by the user through a lower impact resulting of events involving the installations. “To Cemig, this means a return to the leadership in the process of technological updating of its system, focusing on the operational effectiveness and on the reducing of costs”, says the superintendent.

Before the complete automation of Substation São Gonçalo do Pará, the operative actions of supervision were shared by COS and by the local operation. Because of the change, the local team will focus on the maintenance actions. “The installations of the substation were already completely digital, which facilitated the empowerment of the SE and the implementation of the new way of operating”, explains the manager of Maintenance of Transmission Engineering – EN/MT, Carlos Guilherme Arruda Fonseca.

Latest Generation Spacers are tested

On April 27th, Cemig installed the first unities of diamond-shaped polymeric spacers to fix the covered conductors in the compact net in the district of Gutierrez, West area of Belo Horizonte. According to the engineer Fernando Medeiros, from the Management of Holdings and Distribution Engineering – EG/EA, this kind of accessory has claws, which exempt the use of elastomeric rings to attach the conductors.

The spacers are used in specific points of the net, such as substations exits and gaps subject to higher electrodynamic efforts, resulting of short-circuits originated in parts of the conventional nets – that is, with bare cables – intercalated to the ones of the compact net, whose cables are protected against these kind of accidents.

Its wide scale application depends upon a reducing of the acquisition value. However, in an analogue way to what happened to the cost of the compact net, which drastically decreased the past years, the tendency is to use this accessory generally, considering the scale gains. Some other advantage that should be noticed is that all the spacer body, including the “claws”, is constituted of a single piece, made of a high-density polyethylene, and that exempts the use of elastomeric rings.

Fernando also informed that the introduction of the new diamond-shaped spacer in the installations of compact nets, protected against 15 kV shall allow the maintenance teams to eliminate the necessary inspections and interventions for trading attachments that are lose or damaged.

COMPANY

Encounter attracts investors to Araxá

Over a hundred investors from all over the world participated of the 13th Cemig Annual Encounter – Apimec, promoted by the Company and the Association of Analysts and Professionals of Investment in the Capital Market – Apimec, in the Ouro Minas Hotel and Grande Hotel Termas de Araxá, in Araxá (Alto Paranaíba), at the end of May. In addition to the massive presence of Brazilian professionals, this year, about ten foreigner investors came from other countries, to join the event.

During the three days of the encounter, Cemig executives put into practice the commandments of corporate governance, interacting with investors and presenting the perspectives of the company, and what is being done so those perspectives are accomplished.

“It is very important for the investors, in this opportunity, to see that the strategies the Company elected as vital to achieve the growth are being accomplished, and that the results, so far, prove our strategies right; that reinforces the investors’ trust”, says the director of Finances, Investors Relations and Participation Control, Luiz Fernando Rolla.

“Our aim is that the public that is here return to their countries telling that Cemig is an excellent company”, said the president Djalma Bastos de Moraes. Cemig has, nowadays, about 2 thousand investors, in 42 countries, and it intends to increase this number, with the favorable situation of the Brazilian economy.

“The improvement of the Brazilian position in the international market may make a greater subsidy of resources viable in the Country. With a greater subsidy of resources, we will have new investments, more investors”, said Djalma Moraes.

Cemig has been conquering, for a few years, a greater presence not only in the United States and Europe, but also in Asia. According to the director, the investors base of Cemig has already increased and it is able to capture investors who couldn’t invest before, because of the restriction of not investing in countries which do not have an investment level, where Brazil stood.

Besides the presentations made by Cemig's executives, the encounter also had the participation of the director of Studies in Electric Energy in the Company of Energetic Research – EPE, José Carlos de Miranda Farias, who presented a Balance of Electric Energy in Brazil. According to him, there still are great opportunities for expanding energy sources, since the Country has only used 26% of its hydroelectric potential so far, whereas United States and Germany have already used 60%, and France, Belgium and Switzerland, 100%.

“Brazil has the luckiness of having an enormous amount of competitive sources to generate electric energy to provide the international market”, said Farias.

By the end of the event, the participants visited the Hydroelectric Plant of Nova Ponte, located in the Triângulo Mineiro area. Nova Ponte is one of the greatest hydroelectric plants of Cemig, with 510 MW of power installed, and it is operating since 1994.

(picture)

President Djalma Moraes presented the goals for the Company's growth

(picture)

Market analysts visited Nova Ponte Plant

BUSINESS

Fiat recognize Cemig's services

Cemig received the Fiat Qualitas Award, in the category indirect material and services supplier, for its performance last year. The ceremony happened on April 15th (picture). Last October, Fiat head office, in Italy, had already highlighted Cemig for its quality, availability, technology and competitiveness in the supplying of electric energy. To obtain such international credit, Cemig competed with suppliers from all the countries where there are Fiat Group Plants.

Fiat implemented the Qualitas Award in 1987, intending to achieve an strategically alignment of the suppliers' basis with the Fiat Group, and to reward the ones which stood out on each modality, revealing the Company's satisfaction with its suppliers' products and results. The contesting categories are direct material (metallic, electric and chemical) and indirect material and services.

This is the second time Cemig is rewarded by Fiat Brazil. The first time was in 2003 for the indirect material category, when Cemig also received an honorable mention for its ecology projects.

This year's edition brings on some innovation: it was the first time the award involved all the Fiat Group suppliers in the Country, that is, besides the ones who attend the car plants, the suppliers of the other companies of the Group were also running for the award.

Acquisition of transmission lines in SC

Cemig, through the Amazonic Company of Energy Transmission S.A. – EATE, has signed, on April 16th, with Alupar Investiments S.A, two contracts for purchasing and selling stocks corresponding to the acquisition of 80% of the social capital of the Electric Energy Transmitter Company – Lumitrans, and 80% of the social capital of Catarinense System of Transmission S.A. – STC.

The contracts presume the payment, by EATE, of R\$ 28 million for the Lumitrans stocks and R\$ 49 million for the STC stocks, basing that amount in last July . Cemig's board of directors announced that this acquisition is lined up with the Director Plan, which presumes the growth of participation in the sectors of electric energy generation, transmission and distribution in Brazil, following the directions of an investment policy based on profitability criterion adequate to each business' risk.

The acquired transmission lines are in Santa Catarina, and the STC operates at 345 kV, with an extension of 195 km, connecting the substations Barra Grande and Rio do Sul. STC and Lumitrans are recently built lines, which started operating last year. The conclusion of

the operation and the acquisition of the stocks by EATE are subject to the accomplishing of certain conditions, set on the contracts, including the approval of the stock transfer of the above mentioned company by the National Agency of Electric Energy – Aneel, by the National Bank for Economic and Social Development – BNDES, and other financiers. Besides that, the process must be subject to the Administrative Council of Economic Defense – Cade, according to the Law n. 8.884/94.

Infovias e Cemig

copatrocinam evento

Entre os dias 11 e 13 de junho, a Infovias e a Cemig copatrocinam o 9º Seminário de Tecnologia PLC – Powerline Communications, que permite o uso da rede de distribuição de energia elétrica para a transmissão de dados em alta velocidade. O evento, promovido pela Associação de Empresas Proprietárias de Infra-Estrutura e de Sistemas Privados de Telecomunicações – APTEL, é considerado a principal fonte de divulgação do conhecimento sobre a tecnologia PLC no Brasil.

Nessa edição, alguns temas são: estágio de desenvolvimento da tecnologia PLC no mundo, empresas de energia elétrica e de telecomunicações que já estão operando a tecnologia, lançamentos de novos produtos, aspectos regulatórios e postura das agências reguladoras em relação ao PLC e normas técnicas para a tecnologia.

A iniciativa está alinhada com a política do Grupo Cemig de investir no fomento e no desenvolvimento da tecnologia PLC, como forma de otimizar a remuneração dos ativos de rede, e, nesse sentido, já foram realizados em conjunto pelas duas empresas diversos testes da tecnologia na cidade de Belo Horizonte, tanto em ambiente indoor quanto outdoor, com resultados bastante satisfatórios.

Rádio-enlace

A Infovias concluiu, no final de maio, a ampliação de seu sistema de rádio-enlace microondas entre Belo Horizonte e Sete Lagoas, por meio de contrato firmado com a empresa Alcatel-Lucent. Com essa ampliação, que levou 60 dias para ser implementada, a Infovias passa a oferecer uma banda de transmissão adicional de 155 Mbps para Sete Lagoas, dobrando a capacidade atual do enlace, que está em operação desde janeiro do ano passado.

O principal motivo para essa ampliação foi o aumento da demanda por serviços de telecomunicações em Sete Lagoas durante o ano passado, que culminou com a ocupação de toda a banda de transmissão inicialmente instalada. Serviços como acesso à internet em banda larga, telefonia e comunicações corporativas são comercializados na cidade pelas operadoras de telecomunicações e o enlace de rádio, que integra o backbone de longa distância da Empresa, é utilizado como transporte para trazer esse tráfego até Belo Horizonte.

INTERIOR

DCM promotes meeting with corporate clients

The Energy Company of Minas Gerais – Cemig hosted, on April 23rd to 25th, in the Hydroelectric Plant of Gafanhoto, about 200 representatives of companies from the West region for the Regional Encounter of Corporate Clients. The event was an opportunity for the clients to present their points of view and suggestions, reinforcing the partnership with the Company and encouraging the development of new businesses.

According to the commercial director of Cemig – DCM, Bernardo Afonso Salomão de Alvarenga, the encounter had the objective of “bringing together the clients and the Company, in order to build a cooperative relationship, based on mutual trustiness, so that the client have the opportunity to get to know all the alternatives for trading and supplying electric energy”. The director pointed the fact that event happened inside the plant of Cemig. “We are used to visiting the client’s industrial park, and do not have many chances to have the client coming to Cemig and taking a close look at it. We seized the opportunity to satisfy their curiosity and also to offer efficient and quality solutions”, he said.

During the encounter, Cemig employees approached themes of interest for the clients, such as commercial policy, current energetic situation, electric system of the West region, sustainability, energetic effectiveness, tax revision, distribution and generation structures, and stimulated energy.

The companies Lafarge, Siderpita, Saint-Gobain and Cal Arco Íris presented the management of the use of energy inside their industrial plants. During the encounter, the participants had the chance to get to know the Center of Operation of Distribution – COD, in Divinópolis.

Cemig participates in Townships Congress

The Management of Relations with the Public Power – RC/PP coordinated the participation of Cemig in the 25th Mineiro Congress of Townships, occurred in Belo Horizonte, on May 5th to 7th, with the presence of representatives of the 853 mineiros’ townships. According to the RC/PP manager, Márcio Barbosa de Rezende, it was an opportune event to divulge the programs for economic and social development carried out by Cemig, in a partnership with the government of the state of Minas, to inform the clients about the relationship channels of the Company, and to elucidate the programs and other matters related to energy supplying.

During the event other matters were discussed, such as profitability criteria of clients from the low-income social stratum, extension works of the urban net and public lighting, and the programs *Light for Everybody*, *Sale on Popular Standards* and *Light Fields*.

COMUNITY

EFFICIENTIA INFOMERCIAL

Consulting for Teuto Club, from Betim

Efficientia rendered services of specialized consulting in management of energy to the Teuto Esporte Clube (Teuto Sports Club), from Betim, in which data and information were researched aiming to optimize the electric energy consuming in the facilities, as well as carrying out a tax study to suit properly the energy contracting of the club.

Among the results obtained, it was verified that the facilities are used 18 hours a day, 30 days a month, especially on Tuesdays and Thursdays, days in which there is a higher consumption of energy. Special attention was paid to the energy management and contracting, the electric energy distribution system, the lighting system, the water warming system and others. It was noticed that the major areas responsible for the high demand and intense consumption of electric energy are the soccer fields and tennis courts, the swimming pool, the gym changing room, and the cafeteria.

Diagnosis

According to the energy solutions engineer, Gustavo Nogueira Salume, from Efficientia, after the energy diagnosis and tax study were carried out, it was pointed out a possibility of reducing electric energy expenses in 37%.

Among the steps that were suggested, an efficiency improvement for the lighting system was proposed, using more effective light bulbs and translucent ceiling tiles in the gymnasium, as well as installing a solar power system in the changing rooms, preventing the use of electric showers in about 300 daily showers of the club's users.

The return of the investments for the proposals may take 6 to 18 months, what led to an instant pleasing of the board of directors of Teuto, with the work developed by Efficientia's consultants and concluded with the presentation of a technical-economical report.

Cemig informs community about golden mussel

The Energy Company of Minas Gerais – Cemig promoted, on May 13th, the Encounter about the Golden Mussel – Reviewing the Problem, in the Hydroelectric Plant of São Simão, located on the River Paranaíba, frontier of the states Minas Gerais and Goiás. The event (picture), directed to the local community, “rediscovered” the problems that may be caused by the mussel, not only for Cemig's equipments, but also to the population.

Once the presence of the mussel was noticed in a range of approximately one kilometer from the plant, Cemig realized it was necessary to enlighten the community about the actions that should be taken, from that moment on, in order to keep the mussel from reaching the plant.

Since 2003, the Company has been taking preventive actions against the presence of the mussel in São Simão and also making the population surrounding the plant aware of the fact. However, Cemig plants had not been reached by the mussel before. Therefore, it was invited an electrician from the Energy Company of São Paulo – Cesp, Edivaldo Silva Sobrinho, responsible for combating the mussel , to conduct a lecture, during the Encounter.

AG/CS performs fish placement in River Sapucaí

Cemig proceeds the annual season of fish releasing in hydrographic basins in the South area of Minas. On March 25th, the Company performed a fish placement in Itajubá, where 2 thousand fingerlings of the specie piracanjuba, 5 thousand of the specie curimba and 25 young were released in the River Sapucaí. The event was a partnership of Cemig and the City Bureau of Environment of Itajubá, as a celebration of the world water day.

The fish placements, which started in February and carried on until April are part of a number of actions from the Management of Plants Center-South of Cemig – AG/CS, aiming to increase and improve the aquatic fauna and to arouse the population about the importance of preserving the ichthyofauna of our rivers, being also a tool for environmental education. For this semester, 29 events are scheduled in 24 towns in the Basin of Rio Verde, with the releasing of 45 thousand fingerlings of the species piracanjuba, dourado, curimba and piapara.

The participation of community has been constant in the events thrown by Cemig. The fish placement done in Itajubá had the presence of representatives from the City Hall, the City Councilmen Chamber, the Environmental Department, Copasa, Codema and about 250 students from the local education network.

CULTURE

Tavinho Moura releases his first book

The mineiro singer and composer Tavinho Moura released in the auditorium of the head-office of Cemig (pictures) his first book *Maria do Matué – Estórias do São Francisco* (Maria from Matué – Stories of River São Francisco), with the CD *Rua do Cachorro Sentado* (Sitting Dog Street), filled with his own songs, new recordings of previous material and partnerships.

Maria do Matué brings together a number of stories written in a poetical prose, narrated by the character who names the book. According to Tavinho, Maria really existed – a woman of a remarkable personality, who lived in the ranch fishing house of the musician, in Barra do Guaicuí, North region of Minas, and who died in 2004, at the age of 94 – but she was only a source of inspiration for the fictional character. “In fact, the character is a “blend” of many Marias, including my mother and my grandmother”, explains Tavinho.

Through the memories of *Maria do Matué*, you find canoeists, gunmen, gold seekers, party people of the “Marujada” (mineiro folklore party), animals and mythological beings. The

stories blend in with events of the character's life and have the reader understanding and joining a part of the culture by the shore of São Francisco.

Tavinho tells that, despite it is a diverse project than the book's, the CD *Rua do Cachorro Sentado* also carries the riparian culture as a background. "The CD is a parallel universe, but the songs tell about the river. In the end, it is one thing inside the same thing", he states enigmatically.

The CD includes 12 tracks, written by himself or as a partnership with other musicians like Fernando Brant and Ronaldo Bastos, and there are known songs, such as *Chico Caminhador* (Walking Chuck) and *Porto das Flores* (Flower Harbor) The book *Maria de Matué* is sponsored by Cemig, with resources from the Federal Law for Incentive to the Culture – *Lei Rouanet*.

Baroque Works illustrate 2007 balance

The President of Gasmig, José Carlos de Mattos, announces the releasing of an Activities Report of the Company. The 2007 edition of the Annual Activities Report of Gasmig associated the results of the Company to the Baroque art from Minas. The publishing of the balance was illustrated by baroque sculptures, by not known masters, contemporary of Aleijadinho. The publishing was released on May 14th, opening the exhibition of Inedited Masters of Mineiro Baroque, in the head office of the Company.

In the Colonial Brazil, in the XVIII century, by the promising times of the Golden Cycle, the character of a *santeiro*: sculptor who produced sacred images to ornament the numerous churches in the region of Minas. For a week, the public from the capital could see closely some of those sculptures, from Manoel João Pereira, Valentim Correa Pais, Mestre do Cajuru, Mestre de Piranga, Garambéu and Vitoriano Veloso. The pieces exhibited by Gasmig belong to private collections from the towns of São João Del Rei, Tiradentes, Resende Costa, Piranga, Prados and Madre de Deus de Minas.

Among the economic data presented by the Annual Report, one can verify the growth of 17,7% of the net profit of the company, which was R\$ 87,2 million last year. Besides that, the results presume a growth of 30,8% of the net worth, reaching the amount of R\$ 345,7 million. With investments of R\$ 18 million, Gasmig was able to enlarge its net and expand its clients' portfolio.

The publishing was forwarded to the stock holders' companies of Gasmig, to governmental authorities, to the press, to companies which distribute gas all over the Country and to institutions of economic and cultural range.

Cemig implements a new System for Managing Clients

Cemig implemented the System for Managing Clients – SGC to improve the attendance for its near 6.5 million users. Since May 4th, all the commercial operations of the Company, including issuing energy bills and cadastre of information, are being performed through that system, which uses the leading business management technology all over the world.

According to the executive-manager of the project for implement of SGC, Helvécio Turola Loque, until early May, the company used, to answer doubts and demands of services from clients, and to carry on processes for issuing energy bills, a system developed internally in the seventies, which was being constantly updated, to take care of the business and legal demands.

The new commercial management system, chosen by Cemig, not only will replace the previous one, but it will also embody new services. About 200 companies around the world use integrated commercial systems, similar to SGC. However, the greatest system of that kind, operating in Latin America, considering the number of clients involved is Cemig's. The investment to acquire it, implement it and training personnel achieved R\$ 170 million.

Major benefits

Among the advantages of SGC to the clients of Cemig, it is the new layout of the energy bill, which will allow and make it easier the access to more detailed information. One other advantage is to allow Cemig to locate, through an only “number of the client”, the information of all the consumer unities, registered under certain client. The tracking register is another important functionality of SGC, once it allows greater agility for attendance and improvement in the quality of information.

Another advantage of the new system is the significant improvement on clients registration, turning that process more trustable and safer, and allowing greater traceability and effectiveness in the invoicing processes, charging and inspection of the users’ unities, besides the improvement of the commercial relations.

The Call Center operators Talk to Cemig – 190, as well as the users are already expressing satisfaction with the new system and perceiving positive benefits in their commercial routines.

At first, it is possible that a few delays occur in the attendance to the client, resulting of the adapting process of the operators to the new system. However, in a short time, all the benefits of the system will be perceived.

The project and the implement of SGC lasted for two years, and involved over 400 professionals from Cemig and other hired companies. The implementing strategy had countless tests, in order to assure a good performance in serving the client, even during the time of changing to the new system, a critical moment deriving from the great deal of caring measures required to ensure the quality of data transmitted from the old system to the new one.

CEMIG NEWS

Av. Barbacena 1.200 /19º andar

(31) 3506.2052

Fax (31) 3506.2039/ 3506.2023

Caixa Postal 992 | CEP 30161-970

Belo Horizonte | MG

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